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Ostrolenk Faber LLP

When you are in the patent field, you have to understand cutting-edge technology. Let's face it: People don't come to you with old ideas.

And if there is going to be a resurgence in American ingenuity and high-tech innovation, as President Obama has called for, there will also be a greater need for a law firm that understands technology, as well as a client's needs, to effectively handle intellectual property issues.

Enter Ostrolenk Faber LLP, specializing in international and domestic patent, trademark and copyright law for 80 years.

Most remarkable about the firm — and critical for clients — is that most of its more than 25 attorneys have backgrounds in all areas of science, engineering and technology. "We are scientists ourselves," says managing partner Max Moskowitz. "That becomes critical when dealing with complicated high-end technology. Law firms speak the law, but we also speak the language of scientists."

Clients really appreciate that they are not just speaking to an attorney, but to someone who understands the vocabulary of technology.

That point might seem obvious in the world of patent law. But it's not a trait always found at intellectual property and general practice firms, many of which, for example, staff patent infringement lawsuits with non-patent lawyers. A patent lawyer who intimately knows the patent system and understands technology can spot issues that a general litigator might never even understand. That could make the difference between winning and losing a patent case.



Seated (from left): Samuel Weiner, Max Moskowitz, Douglas Miro
Standing (from left): James Finder, Louis Dujmich, Kourosh Salehi,
Robert Faber, William Gray, Charles Lapolla

The Boutique Model: Quality and Value

Ostrolenk Faber has been a small and efficient firm since its founding — long before the "boutique" moniker came into use. And the firm is finding that model works especially well in tough economic times.

"We are all about customer service. We go into the field, ask questions and make sure we understand the client's needs and inventions. We are able to give the client a level of protection and attention superior to that provided by someone not as well versed or experienced. We treat every client as if they were our only client."

— Robert Faber, Partner

"Businesses are reexamining their legal services. They are looking for value," says partner Douglas Miro. "They are looking for customer service, quality work and flexibility in billing practices. We can deliver a better result for less

money, and we are more attuned to the customer's needs. Customer service is king."

While Ostrolenk Faber follows the boutique model, it is by no means small in scope. Its clients include individual inventors, major technology and manufacturing corporations, universities and hospitals throughout the world. It can handle all technology areas including electrical, chemical, biotechnology, pharmaceutical, and information technologies.

Ostrolenk Faber also does much more than patent prosecution and patent litigation. It has an extensive trademark practice and handles all phases of intellectual property, including trademark and copyright prosecution and litigation, anti-counterfeiting, litigation before the International Trade Commission and trade secret enforcement.

Ostrolenk Faber has been around for a long time, and will be around for a long time. As Moskowitz puts it:

"We have the tradition. We are efficient. We have a huge infrastructure of paralegals to handle the paper work, leaving more time for the lawyers to focus on the law and the client's individual needs."

Practice Areas

- Patent Prosecution
- Patent Litigation
- Trademark Prosecution/
Litigation
- Copyright Prosecution/
Litigation



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